



Enabling **people** to fulfil
organisational goals

Awakening Excellence PTY Ltd

Developing People | Digital Solutions | Business Support | International accreditation

Vision

The Awakening Excellence Group supports businesses in creating an enabling environment in which people are empowered to discover, pursue and live their purpose, thereby contributing to the organisation, country and community at large.

Mission

Awakening Excellence help its clients create high performing teams, improved employee engagement and leadership/people competencies, through ongoing research, skills development, coaching to achieve the Investors in People Standard assessment, resulting in 90% staff retention, and year on year financial growth and an improvement employee productivity

Coaching

Coaching is a proactive tool, a methodology to support people to find their own solutions to challenges. It is based on the principle that people already have the resources within them to achieve their goals – a belief that aligns to our own values at Awakening Excellence.

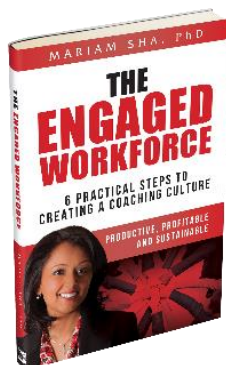
Coaching empowers people to take ownership and responsibility for their work, giving them the confidence to make decisions to meet client and business objectives, freeing the leader/manager to take on a visionary/ strategist role.

Creating a coaching culture ensures that the dialogue within and outside the organisation enables and supports innovative thinking, exploration of options and idea, relationship building and high performance.

We provide:

- Individual Coaching
- Executive Coaching
- Management Coaching
- Team coaching

- We develop programmes to create a coaching culture within your organisation
- We develop managers' to coach for high performance



Skills Training:

Skills development for individuals and teams, equipping managers with the competencies to manage effectively and grow strong leadership which contributes toward a high-performing organisation.

Workshops:

- Motivate Your Team – recognise and appreciate people (1day)
- Performance Dialogues and performance Appraisals (1 day)
- Empowering you: Live your best life! (2 day)
- Lead and manage people effectively (6 day)
- Time management – the way the brain functions (1 day)
- Planning: the link between business & learning (1 day)
- Coaching for high performance (3 day)
- The key to evaluation – ROI on L&D (2 day)
- Presenting with impact (1 day)
- Discussing the undiscussables (2 day)
- The challenge of change (1 day)
- Designing an effective induction programme (1/2 day)
- Emotional Intelligence (2 day)

Blended programmes

The Awakening Excellence Blended Programmes are a finely crafted blend of the above skills programmes and individual coaching. Training alone often does not provide individuals with the skills they require. Evidence shows that a critical factor in the transfer of skills is the opportunity to practice new skills and receive constructive feedback. Studies have shown that training alone increased productivity by 22.4%, whilst training with follow-up coaching increased productivity by 88%.

Each blended programme is designed to your organisation and individual's specific needs.



Business Support

Awakening Excellence specialises in the development of people strategies that align specifically to the business vision and objectives of organisations.

To create sustainable, high-performing organisations, we offer:

- Research & surveys
 - Employee engagement
 - Climate
 - Impact Evaluation
- ROI on training programmes & projects
- Recognition strategy
- Organisational Development Strategy and Plans
- Skills competence assessments
- Coaching programmes
- Mentorship programmes
- Supporting women in business through mentorship
- Learning pathways
- SMME development